



## Feed The World With Algae

Making Commercial-Scale Algae Feed Possible

Breakthrough water cleanup technology for oil & gas, algae and other water-intensive industries



## **Animal Feed Shortages**

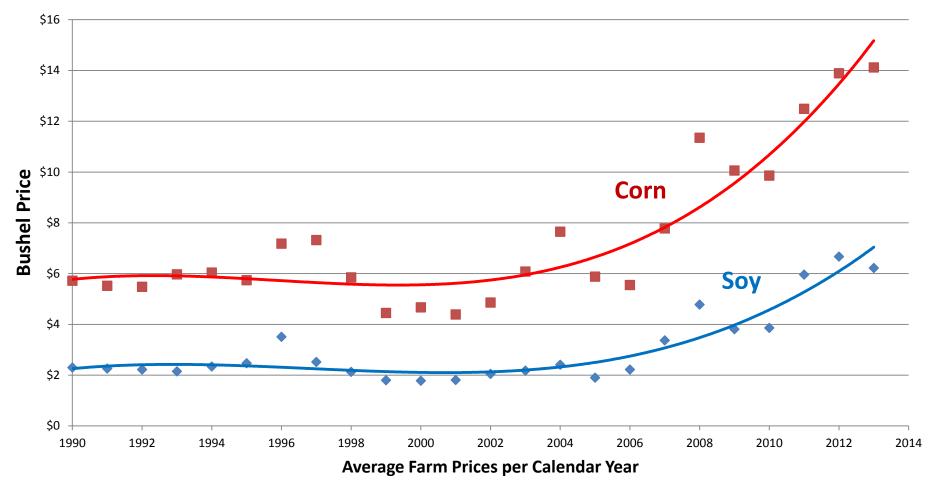
- Ethanol mandate now using 40% of US corn.
- <u>Livestock</u> farmers face mounting losses as feed costs rise - <u>Reuters</u>
  - Feed accounts for 60 70% of the costs for animal production.
- Heat and water stress could reduce yields by 25% in the 2030 to 2049 period.



#### Feed Vs. Food

- Corn and soybean prices up over 300% in seven years.
- US Beef Prices up 8% Year on Year.
- Droughts currently depressing farming in:
  - US, China, Mongolia, and Africa.
  - Further droughts expected.

#### **Feed Prices Take Off**

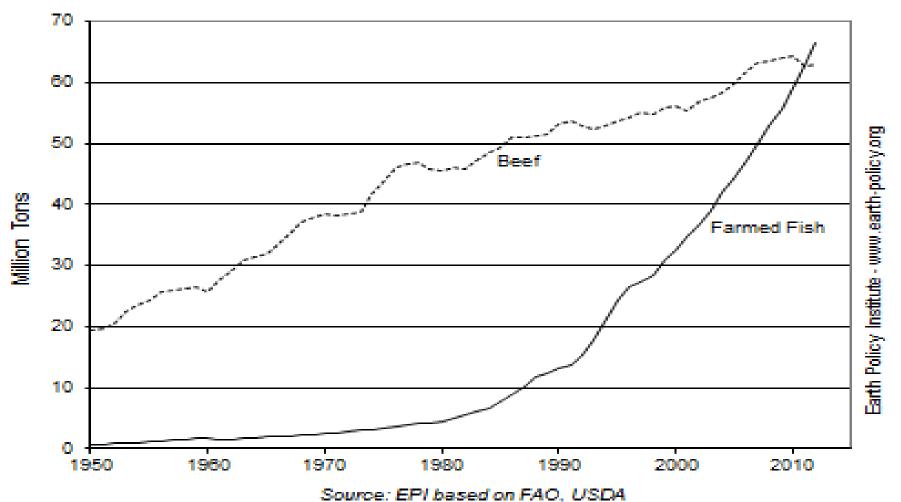




## World population 9B by 2050

- Quality of life rapidly improving in developing countries.
  - China, India, SE Asia, Africa
- Demand for animal products rising fast.
- Depletion of wild fisheries driving a boom in fish and shrimp farming.
- Fish farming surpassed beef production in 2010 and rising 10 times faster.

World Farmed Fish and Beef Production, 1950-2012





The Feed Shortage

## **HOW ALGAE CAN HELP**

### The Promise of Algae

- Algae is...
  - ✓ More nutritious than grain.
  - ✓ Blends up to 60% in animal feed\*.
  - ✓ Omega3 source for healthy fats.
- Compared to land crops, algae uses...
  - ✓ 3% of the land.
  - ✓ 2% of the water.

And... algae as feed doesn't compete with food for humans!

\* Source: Texas A&M







## Algae Is More Nutritious



 Algae is a higher quality feed than soybean; and it is not normally GMO.

Soy vs. Algae	Soy	Algae*
Protein	44%	55%
Lipids	2%	18%
Carbohydrates	39%	15%
Ash	15%	12%

<sup>\*</sup> Chlorella Vulgaris



## Algae can solve the world's feed problem!

#### But...

- Algae lives in a lot of water up to 1000:1
- Harvesting this low density algae is costprohibitive.

#### Therefore...

The algae industry must grow dense algae — which is not sustainable.



## Why Unsustainable?

- If autotrophic (Grown by Light)
  - Shadowing rapidly slows growth.
  - Predators erode nutritional value.
  - Bacterial invasions lead to crashes.
- If heterotrophic (Grown in the Dark)
  - Relies on sugars, a human food commodity.\*
  - High cost and energy consumption.
  - This is not the breakthrough we're looking for!

<sup>\*</sup> Sugar waste (bagasse) is geo-specific and limited.



## OriginOil Harvesting

- Enables commercial algae harvesting:
  - ✓ Enables daily harvest of low density Algae\*.
  - ✓ Continuously delivers whole, live algae concentrate.
  - ✓ Bacteria free, extends shelf life from hours to days or even weeks.
  - ✓ Low energy cost: ~US\$50 per ton of algae concentrate (at \$0.10/KwH).

\* 0.3 to 1 g/L

Continuous algae growing is now viable in open ponds and PBRs!



## OriginOil Harvesting Benefits

- 100% CHEMICAL-FREE.
- Continuous recycling of sanitized water keeps predator and bacteria levels low.
- Low-density: shadowing isn't an issue.
- Daily turnover: crash risk greatly reduced.
- Clean concentrate, easy to dry or mix.
- Stable and predictable production costs.



## OriginOil Harvesting

#### **End Product:**

An intact, clean, nutrient-rich algae concentrate with extended shelf life, ready for blending.



## OriginOil-Harvested Paste





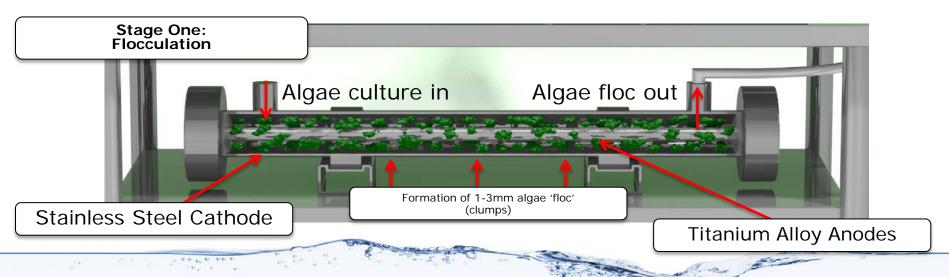
OriginOil's Breakthrough Harvesting Process

# ELECTRO WATER SEPARATION (EWS)



## How It Works: Stage One

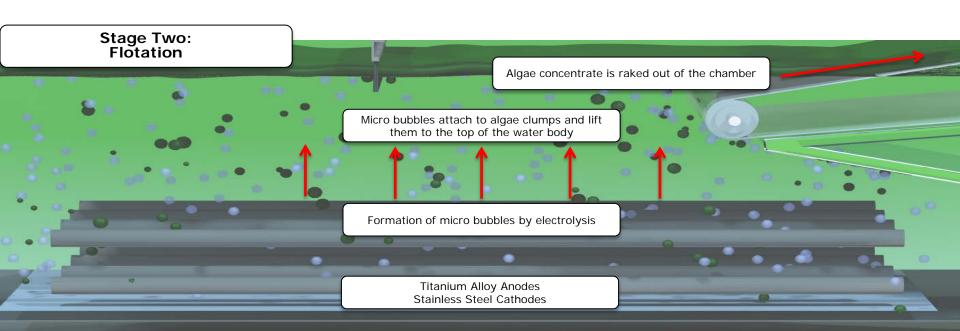
Single-Step Extraction (SSE) reactor tubes neutralize algae cells' electrical charge so they clump together (flocculate) with minimal damage to algae cell walls.





## How It Works: Stage Two

Electrically-generated clouds of micro-bubbles force algae 'floc' to the surface, to be continuously raked off as intact, bacteria-free concentrate with extended shelf life.





## The EWS Algae Harvester

#### Skid-mounted or trailered for rapid deployment.

✓ Drying and pelletizing attachment available.

 Models are rated in Liters/minute.



**Smart Algae Harvester Model A120 shown** 



FLECTRO WATER

## EWS Algae Is Superior

Algae Dewatering Process

						SEPARATION™
	MEMBRANE	CENTRIFUGE	CHEMICAL	MECHANICAL		•
Chemical-Free	<b>4</b>	<b>✓</b>	×	<b>✓</b>		
Low Energy	<b>*</b>	<b>/</b>	<b>4</b>	×		<b>*</b>
Continuous Process	<b>*</b>	×	4	~		<b>✓</b>
Low Cost	×	×	×	×		
Bacteria Removal	×	×	×	×		
						<b>*</b>



## RESEARCH AND SHOWCASE SITES



## Algae Feed Research Site

- Catalina Sea Ranch: First US deepwater shellfish program.
- OriginOil will:
  - Provide <u>Smart Algae Harvester A25</u> to:
    - ✓ Treat incoming seawater
    - ✓ Harvest algae to feed shellfish nursery
  - Get access to nursery for field research.

Global mussel production: ~2 million metric tons Over \$1 billion annually



#### **Showcase Sites**

- National Algae Association: made OriginOil's algae harvester part of its permanent algae demonstration site in Houston, Texas.
- Ennesys: French joint venture focused on algae production to meet European Union's energy and waste regulations for buildings.
- Aqua Farming Tech: OriginOil technology in use to sanitize
   120 acres of ponds and produce algae for fish feed.





- 1. Work with end-users to prove scale
- 2. Work with institutions to develop new applications
- License non-exclusive OEMs worldwide to integrate our technology into offerings...
  - √ Feed suppliers
  - ✓ Equipment vendors
  - ✓ Integrated algae producers
  - ✓ What's your business model? Talk to us!





## OriginOil's Algae Team

Research: Nicholas Eckelberry

• Technical: Dave Anderson

Commercialization: Jean-Louis Kindler

Sales Support: Devin Angus

MORE INFO AT ORIGINOIL.COM/ABOUT-US

#### For More Information



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